

A MESSAGE FROM OUR COO

What better way to welcome spring than with record numbers and continued innovation.

The tech space continues to benefit from a very favorable market condition. For Riviera, Q1 has been a fantastic quarter on a number of different levels. In fact, the first quarter of 2014 was our best quarter ever, a highly unusual feat for the first three months of the year. We suspect this may be the case for others in the industry as well, as companies continue to be aggressive in the talent market and candidates continue to get multiple offers.

And it's not just the Bay Area that's benefiting from upward trends in tech. We're seeing increased activity in New York and more local business in Los Angeles, and we are continuing to build our presence in those markets. Even the Midwest has enjoyed a bit of a pickup in hiring in the sector.

In our effort to support the tech community, Riviera has also helped to incubate and launch companies that provide services close to our goals, such as [Whitetruffle](#) and [The Odin Project](#). And much to the delight of our fitness-focused team, we recently hosted the entrepreneurs responsible for [Spitfire Athlete](#), an innovative workout app.

As the saying goes, a rising tide helps all ships. We're excited to ride it with the rest of you into the second quarter.



John Simonelli

THE LATEST AND GREATEST FROM RIVI

Meet Our New Partner, Sam

Growth at Riviera shows no signs of slowing down, and we're eager for you to meet our new team members--we think a video is worth a million words. So, meet Sam:



Fostering Entrepreneurism

Innovation in technology is an important theme for us at Riviera Partners. It's one of the reasons we started the Entrepreneurs in Residence program, which provides the space required for budding entrepreneurs to work on new projects. Recently, two great concepts became reality in the form of [The Odin Project](#) and [Spitfire Athlete](#). Be sure to check them out!

Educating for Career Advancement

In the competitive landscape that is product and engineering hiring, advancing one's career can be a bit of a challenge. In an effort to help tech professionals feel confident as they look for work, Riviera offers several free workshops.

[:: MORE](#)

Riviera Alumni



Riviera is all about career advancement, even if that means one of our valued team members pursuing an opportunity elsewhere. Kelly Kinnard is a recent Riviera alumna who now works for Oracle recruiting their most senior engineering

executives. "Riviera really prepared me for this role due to the strong focus on engineering," says Kelly. "I feel highly valued and appreciated here, and it's great to know that what I do best is a very strategic and necessary part of the business." Please check out Kelly's LinkedIn page [here](#).

IN THE NEWS

Riviera has been keeping busy with the media lately, offering insight on how data is affecting hiring and why the range of data science is expanding as well as info on software engineering salary averages.

Riviera has also been named one of the Best Places to Work by the San Francisco Business Times. Our vacation without boundaries policy, focus on work-life balance and employee camaraderie helped to earn us the title.



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How You Can Become An Employee A Company Can't Live Without

CLIENTS

In a true testament to the continuing upward trend in tech, many of our current and former clients had some big news in Q1. 28 took on additional funding, six were acquired, and Aerohive--IPO'd. A big congrats to all those involved!



Workday Acquires HR Predictive Analytics Company Identified



Impermium, the scourge of spam across the web, has been acquired by Google



Apigee buys InsightsOne in quest to tell businesses what to watch out for



TechCrunch: Lithium To Acquire Social Influence Scoring Site Klout For \$200M -



OpenTable Buys Ness For \$17.3M To Beef Up Mobile And Restaurant Recommendations



Aerohive Networks Files For \$75 Million IPO



Oracle buys BlueKai to build out new cloud tools for marketers

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